

# TAILOR-MADE VIETNAM, LAOS & THAILAND ARRANGED FOR MRS. APRIL MARTIN

*(Please note that this is a sample itinerary and can be amended to suit)*

[www.indochinapioneer.com](http://www.indochinapioneer.com)

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## TOUR & QUOTATION ONLY

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Prepared for: Mrs. April Martin  
Travel Date: 12nd October 2018  
Number of Guests: 02 Adults  
Hotel Type: Budget 3 Star Hotels  
Room Type: 1 Double/Twin room  
Room Reference: Non-smoking room/ nice view preferably



Dear Mrs. April Martin,

Thank you very much for contacting Indochina Pioneer and showing an interest to our tailor-made tour service. Below is a tentative itinerary I crafted for your holiday. Should this proposal not meet your exact requirements, we would welcome the opportunity to discuss your options in more detail. Since this is a private customized tour, feel free to let me know if you want to make any adjustment.

I look forward to helping you with your vacation plans.

*Hien Pham (Ms) – Travel Specialist*



## I. ITINERARY OVERVIEW

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<b>Day 1</b>	<b>12-Oct-18</b>	<b>Arrive in Hanoi at 11 am – Half day city- free to discover the night market</b>
<b>Day 2</b>	<b>13-Oct-18</b>	<b>Hanoi - Hoa Lu – boat cruise Trang An – Ninh Binh</b>
<b>Day 3</b>	<b>14-Oct-18</b>	<b>Ninh Binh - Halong Bay - Overnight on cruise</b>
<b>Day 4</b>	<b>15-Oct-18</b>	<b>Halong Bay - Hanoi</b>
<b>Day 5</b>	<b>16-Oct-18</b>	<b>Fly to Luang Prabang - Free to bike city tour</b>
<b>Day 6</b>	<b>17-Oct-18</b>	<b>Luang Prabang - Living farm + Kuang Si</b>
<b>Day 7</b>	<b>18-Oct-18</b>	<b>Morning transfer to Vang Vieng (tubing on Namsong)</b>
<b>Day 8</b>	<b>19-Oct-18</b>	<b>Vang Vieng - Vientiane, fly Bangkok, leave 20:30</b>
<b>Day 10</b>	<b>20-Oct-18</b>	<b>Bangkok City tour</b>
<b>Day 11</b>	<b>21-Oct-18</b>	<b>Thaka Floating market</b>
<b>Day 12</b>	<b>22-Oct-18</b>	<b>Bangkok - Fly Phuket</b>
<b>Day 13</b>	<b>23-Oct-18</b>	<b>Phuket - ferry to Phi Phi island</b>
<b>Day 14</b>	<b>24-Oct-18</b>	<b>Phi Phi free &amp; easy</b>
<b>Day 14</b>	<b>25-Oct-18</b>	<b>Phi Phi free &amp; easy</b>
<b>Day 15</b>	<b>26-Oct-18</b>	<b>Phi Phi - ferry back to Phuket - Departure at 6.30 pm</b>

## II. FULL ITINERARY

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(NOTE):

1. This is a PRIVATE TOUR and can be further tailor-made to suit your requirements.
2. All the tour programs are open and flexible. You can even make final changes when you are on tour.
3. The price includes the following hotels, activities, and transport, all domestic flights and visits to attractions are by private vehicle and guide unless otherwise stated.
4. Your guide will pick you up from lobby of your hotel around 08:00am - 09:00am. If you prefer to start next day's trip earlier or a little later, please feel free to tell your guide.

## DAY 1 (12 OCT)

Arrive Hanoi/ Private transfer from airport to the hotel – half day city – Evening free to discover the night market.



Arrival at Noi Bai International Airport, collect your luggage process through custom. Your private tour guide and driver from Indochina Pioneer will be waiting for you outside the baggage claim/ custom area to transfer you in a private vehicle to the hotel in downtown.

Please look for your tour guide who holds up your names on a welcome signboard.

Arrival => Visa Process => Luggage Transfer => Meet Your Guide => Transfer to Hotel



While every effort is made to have your room available upon arrival, check in time is at 02:00 pm; your room may or may not be ready before this time. Your tour guide will provide additional details regarding your stay, and you will be able to ask any questions you may have.

Afternoon you will visit the **Temple of Literature**, the first university of Vietnam then continue drive to Hoan Kiem Lake and the French Quarter (Old Quarter Hanoi), visit **Ngoc Son Temple, The Huc Bridge. A cyclo ride** tour around the Old Quarter to experience the exciting local daily life of Hanoians. Evening, you will have free time to discover the night market on your own. Overnight in Hanoi.

### Area information: Hanoi

[Watch video](#) 

Hanoi is relatively small and runs at quite an unhurried pace for a capital city. Resting in the Red River delta region, the centre is a mix of tree-lined avenues, maze like back streets with lively merchant's stores, temples, and lakes, and has many fine colonial buildings.

### Today's service includes:

**Airport transfer:** Private vehicle and driver

**Tour guide:** English Speaking Guide

**Entrance Fees:** To all sites stated in the itinerary.

Meals: none

**Accommodation:**

### **Tu Linh Legend hotel/ Deluxe room**

Add: 59 Hang Cot, Old Quarter, Hoan Kiem, Hanoi, Vietnam

Tel: 84 4 3828 2626/ Website: [www.tulinhpalacehotels.com](http://www.tulinhpalacehotels.com)

## DAY 2 (13 OCT)

Hanoi - Trang An Caves & Hoa Lu Ancient Capital – Ninh Binh



Your guide and driver will meet you again at 8:00am. You will then embark on a four hour journey to **Hoa Lu, the ancient capital** of the Dinh and Le dynasties dating back to the 11th century. Having been eroded over the millennia, the dilapidated ruins have nearly been absorbed by the spectacular scenery creating a mystical atmosphere that will be sure to titillate our imagination.

After lunch in a local restaurant we will continue to nearby Trang An, a UNESCO World Heritage site known for its outstanding natural beauty and the scenic karst formations which contribute to its reputation as being the “Halong Bay on land”.

Arrive at the Wharf we will board a **small boat** and meander lazily down the peaceful river while passing through a series of caves. While enjoying the sounds of soaring birds overhead and paddling along the crystal-clear waters of the river, jagged limestone hills jutting skyward out of electric green rice paddies will be sure to bring out the photographer in us.

### Overnight in Ninh Binh.

#### Today's service includes:

**Transport:** Private vehicle and driver

**Tour guide:** English speaking tour guide

**Entrance Fees:** To all sites stated in the itinerary.

**Meals:** Breakfast, Lunch

**Accommodation:**

#### Mua Cave Ecolodge/ Standard room

Add: KheHa village, NinhXuan commune, HoaLu District, NinhBinh province

Tel: 8430 3619679/ Website: [www.muacaveecolodge.com](http://www.muacaveecolodge.com)

## DAY 3 (14 OCT)

Ninh Binh – Halong Bay – Overnight on board



Halong Bay is your destination today. Your private tour-guide and driver will collect you from the hotel and take you on a 4.5 hour journey on a scenic road with plenty to see along the way. You may even have some photo opportunities on the way.

Around midday you arrive at Halong Bay. Board your boat in Halong Bay. Then enjoy a delicious seafood lunch while soaking up the magnificence of the UNESCO Heritage area.



After lunch you will visit Sung Sot Cave (Amazing Cave) – one of the largest caves in Halong Bay, before climbing Titop Mountain for some panoramic views of the stunning sunset over Halong Bay. You will have our dinner back on your boat and settle in for a relaxing sleep onboard your junk boat.

**Note: each junk operates a different itinerary and onboard facilities may vary. Your consultant will be very happy to discuss each option with you.**

### Overnight on board

#### Today's service includes:

**Transport:** Private vehicle and driver

**Tour guide:** (no tour-guide on 2 days in Ha Long but there is a cruise manager assist you on board)

**Entrance Fees:** To all sites stated in the itinerary.

**Meals:** Breakfast, Lunch, Dinner

Accommodation: on boat

#### V'Spirit cruise/ Deluxe room

Website: <http://www.vspiritcruises.com>

## DAY 4 (15 OCT)

Halong Bay – Hanoi



Wake up with the sunrise, join a Tai Chi lesson on sundeck. You will then enjoy a buffet brunch on board while continuing to cruise and head back to the shore. Disembark, meet your tour-guide and driver again, you will drive back to Hanoi.

### Overnight in Hanoi.

#### Today's service includes:

**Transport:** Private vehicle and driver

**Tour guide:** English speaking tour-guide

**Entrance Fees:** To all sites stated in the itinerary.

**Meals:** Breakfast, Brunch

**Accommodation:**

#### Tu Linh Legend hotel/ Deluxe room

Add: 59 Hang Cot, Old Quarter, Hoan Kiem, Hanoi, Vietnam

Tel: 84 4 3828 2626/ Website: [www.tulinhpalacehotels.com](http://www.tulinhpalacehotels.com)

## DAY 5 (16 OCT)

Hanoi – flight to Luang Prabang – Free to bike city tour



After breakfast at the hotel, you will drive to the airport for taking a short flight to Luang Prabang. Warmly welcomed at the airport, picked-up by our guide and driver and transfer to your hotel in town.

Afternoon, you will have free time, to discover the city on your own.

Overnight in Luang Prabang

### **Area information: Luang Prabang**

Luang Prabang, the ancient capital of Luang Prabang Province in northern Laos, lies in a valley at the confluence of the Mekong and Nam Khan rivers. Inhabited for thousands of years, it was the royal capital of the country until 1975. It's known for its many Buddhist temples, including the gilded Wat Xieng Thong, dating to the 16th century, and Wat Mai, once the residence of the head of Laotian Buddhism

### **Today's service includes:**

**Airport Transfer:** Private vehicle and driver

**Tour guide:** English speaking tour guide in Luang Prabang only

**Meals:** Breakfast

Flight Hanoi – Luang Prabang

**Accommodation:**

**Villa Oasis/ Superior room**

Address: Luang Prabang, Laos

Website: <http://villa-oasis.hotelsinluangprabang.com/en/>

## DAY 6 (17 OCT)

Luang Prabang – Living Farm – Kuangsi Waterfalls



After breakfast and check out, your private tour guide will pick you up and take you to the Living Land Farm, a working community farm. There, you will learn all about the rice growing process and have an opportunity to participate in seasonal farm activities, such as identifying viable rice seeds, ploughing with a buffalo, hand planting, weeding and harvesting rice and threshing rice seeds.

You will pick your own vegetables from the organic garden and catch a fish to cook for your wholesome lunch. There will also be a variety of local rice products for you to sample.

Transfer to the Kuang Si Waterfall, a three-tier waterfall about 29 km south of Luang Prabang. You can swim in the topaz pool of the waterfall, (please remember to bring your swim gear with you for this activity), walk along the forest trails and visit the Bear Sanctuary.

On the way back to town, there will be a stop to visit the morning Phousi Market. This is where the locals of Luang Prabang do their daily shopping. You will see a variety of local foodstuffs and products including dried buffalo skin, local tea and saltpeter, all set among the chickens, fish, vegetables and fruit.

Overnight in Luang Prabang

**Today's service includes:**

**Transport:** Private vehicle and driver

**Tour guide:** English Speaking Guide

**Meals:** Breakfast, Lunch

**Entrance fees:** To all sites stated in the itinerary

**Accommodation:**

**Villa Oasis/ Superior room**

Address: Luang Prabang, Laos

Website: <http://villa-oasis.hotelsinluangprabang.com/en/>

## DAY 7 (18 OCT)

**Morning transfer to Vang Vieng (tubing on Nam Song)**



Morning

- We travel by road south to Vang Vieng. Our intrepid journey will be strenuous as we drive along one of the most scenic region of Laos. The road is now good enough for our drive.
- Along the way, we will make some stop to visit a local school at Ban Huay Sala, and local villages of H'Mong ethnic groups.
- After about one-hour drive, we will have chance to enjoy the panoramic view at the highest peak of the area, which is more than 2000 meter high.
- From there, we will drive to visit Pha Hom market, where we can find various offer of wild animals.
- We will also stop at Ban Phouhin Lekphay to see the life of Khmu hill-tribe.
- Our next photo stop is at Phatang Mountain view point to admire the beautiful scenery.

Afternoon

- We will visit the H'Mong village of Ban Phathau, a very pleasant village where we can explore the different local lifestyles.
- Upon arrival, we visit the cave of Tham Jang, which was used in the early 19th century in defense against the Chinese invaders.
- You then have time to enjoy a short tubing long the Nam Song River. Overnight in Vang Vieng



**Today's service includes:**

**Transport:** Private vehicle and driver

**Tour guide:** English Speaking Guide

**Meals:** Breakfast, Lunch

**Entrance fees:** To all sites stated in the itinerary

**Accommodation:**

**Vang vieng Central Park Hotel/ Standard room**

Address: Vang Vieng, Laos

Website: <http://vangviengcentralparkhotel.com/>

## DAY 8 (19 OCT)

**Vang Vieng - Vientiane – Flight to Bangkok, leave 20.30**

Proposed Flight: (airfare is included in the package and will be booked by Indochina Pioneer)



Morning

– Early morning, we drive out of town to the capital, Vientiane. Vientiane is the charming and fascinating capital of Laos. This city conjures up exotic images, with the curious mix of Lao, Thai, Chinese, Vietnamese, French influences.

– En route, we will make a short stop at the H'Mong market at Km52.

Afternoon

– This afternoon we explore the imposing **Patuxay Monument**, which is well known as Vientiane's own **Arc de Triumph** before continuing to the famous That Luang Stupa.

If you wish, you can visit the oldest Wat Sisaket, the temple with thousands of miniature Buddha statues and the former royal temple of Wat Prakeo, which previously housed the famous Emerald Buddha Image.

– We then transfer to the airport to take the short flight to Bangkok.

Overnight in Bangkok.

**Area information: Bangkok**

Bangkok, Thailand's capital, is a large city known for ornate shrines and vibrant street life. The boat-filled Chao Phraya River feeds its network of canals, flowing past the Rattanakosin royal district, home to opulent Grand Palace and its sacred Wat Phra Kaew Temple. Nearby is Wat Pho Temple with an enormous reclining Buddha and, on the opposite shore, Wat Arun Temple with its steep steps and Khmer-style spire

**Today's service includes:**

**Transport:** Private vehicle and driver

**Tour guide:** English Speaking Guide

**Entrance fees:** To all sites stated in the itinerary

Flight Vientiane - Bangkok

**Meals:** Breakfast, Lunch

**Accommodation:**

### **Hotel de Bangkok/Urban room**

Address: 133/48 Ratchaprarop Road, Ratchaprarop Soi 12, Makkasan

Tel: +66(0) 2642 5911-4 / <https://www.hoteldebangkok.com/hotels/>

## Day 9 (20 OCT)

### Bangkok City tour



Enjoy your early breakfast then take your drive straight to the **Grand Palace** to be one of the first visitors of the day! (just to avoid the crowds). You explore this wellknown site of Thailand which includes the Reception Palace, the Throne Hall, The Coronation Hall, the Royal Guest House and The Funeral Palace.

You also see the **Emerald Buddha Temple** (WatPhraKaew) and **Wat Pho** – the most extensive temple in Bangkok with a colossal reclining Buddha and the Chedi of the Kings.

After lunch you travel by **long tail boat** through the Klongs to see the family homes, temples and local life. You make your final stop of the day at the Temple of Dawn.

At around 16:00 PM you get back to your hotel and enjoy your time of leisure.

Overnight in Bangkok.

### **Today's service includes:**

**Airport transfer:** Private vehicle and driver

**Tour guide:** English Speaking Guide

**Meals:** Breakfast, Lunch

**Entrance fees:** To all sites stated in the itinerary

**Accommodation:**

### **Hotel de Bangkok/Urban room**

Address: 133/48 Ratchaprarop Road, Ratchaprarop Soi 12, Makkasan

Tel: +66(0) 2642 5911-4 / <https://www.hoteldebangkok.com/hotels/>

## Day 10 (21 OCT)

### Bangkok – Thaka Floating market tour



*The Thaka market operates only on Saturday, Sunday*

07.00am Pick up at hotel for transfer to visit Tha Kha also known as Thaka Floating Market is a hidden gem, and only 60 kilometers away from Bangkok.

This Floating Market will give you a different perspective than other markets closer to Bangkok as it is less touristy and gives you a more genuine and charming view of a traditional Thai floating market.

This charming Market will give you an authentic experience of the Floating Market. Wooden row boats stocked high of produce from bunches of lotus flowers to farm-fresh coconuts fill these sugar palm fringed canals.

Enjoy the local scene and remember how long this type of trading has been going on for.

We then take a visit to Wat Bangkoong, honored as one of the unseen temples of Thailand.

Wat Bangkoong is a Buddhist temple with a large statue of Nin Mani Buddha inside. Locals and people from further afield come to worship here to honor Luang Phor Dum from the late Ayutthaya kingdom and enjoy the existence of root wood. There is also a mural showing late the Ayutthaya kingdom with Buddha's stories.

#### **Today's service includes:**

**Airport transfer:** Private vehicle and driver

**Tour guide:** English Speaking Guide

**Entrance fees:** To all sites stated in the itinerary

**Meals:** Breakfast

**Accommodation:**

**Hotel de Bangkok/Urban room**

Address: 133/48 Ratchaprarop Road, Ratchaprarop Soi 12, Makkasan

Tel: +66(0) 2642 5911-4 / <https://www.hoteldebangkok.com/hotels/>

## Day 11 (22 OCT)

### Bangkok – Flight to Phuket



Today you will take the flight to Phuket.

Arrive in Phuket, transferr to your hotel. Check in and enjoy this cheerful beach city!

Overnight at Phuket

#### **Today's service includes:**

**Transport:** Private vehicle and driver

**Meals:** Breakfast

**Flight:** Bangkok – Phuket

**Accommodation:**

**Baramee Hip Hotel Phuket / Standard room**

Address: 188/38 Phungmung Sai ko Road Kathu Patong Phuket TH-83150, Pa Tong, Kathu, Phuket 83150, Thailand

Phone: +66 76 345 997 / Website: <http://barameehipatong.andakiragroup.com/>

## Day 12 (23 OCT)

**Phuket – ferry to Phi Phi islands**



After breakfast at the hotel, you will be transfer to habor and ferry to Phi Phi islands  
Overnight in Phi Phi islands.

**Today's service includes:**

**Transport:** Join Land & ferry to Phi phi

Boat schedule ;13.30(Dep Phuket pier)-15.30(Arr Tonsai)

**Meals:** Breakfast

**Accommodation:**

**Phi Phi hotel / Superior room**

Website: <http://www.phiphithailand.com/>

## Day 13 – 14 (24 OCT – 25 OCT)

**Phi Phi islands free & easy**



You will have a full day discover the beautiful island on your own.  
Overnight in Phi Phi.

**Today's service includes:**

**Meals:** Breakfast

**Accommodation:**

**Phi Phi hotel / Superior room**

Website: <http://www.phiphithailand.com/>

## Day 15 (26 OCT)

Phi Phi islands – ferry back to Phuket – depart at 6.30 pm



After breakfast at the hotel, you will take the ferry back to Phuket city then transfer to the airport for your departure. Tour ends.

### **Today's service includes:**

**Transport:** Join Ferry & land transfer to Phuket airport

Boat schedule 2 times per day :

09.00(Dep Tonsai)-11.00(Arr Phuket pier) – suggest to take this schedule

14.30(Dep Tonsai)-16.30(Arr Phuket pier)

**Meals:** Breakfast

**Ferry Phi Phi – Phuket.**

End of our service. Thank you for traveling with us!

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## III. NET COSTING PER PERSON IN USD

DESCRIPTION	PERSONALIZED TOUR FOR TWO
Cost per person	USD \$ 2,358
Total costs for TWO persons	USD \$ 4,716
Total deposit (require 30% tour cost)	USD \$ 1,415
Balance of your payment (due 45 days prior to your departure)	USD \$ 3,301

### **Special Promotion – Book now. Don't Delay!!!**

- ✓ Book before August 30 th to receive a **Discount** of **\$100 per person** for the trip (Total US \$200 for your group).
- ✓ We will arrange the visa on arrival for you so you can save around \$70/pp
- ✓ We will offer a free activated pre-paid simcard for local uses within Vietnam.  
And...
- ✓ You will be provided personalized service (24/7).
- ✓ Money back Guarantee if our promises are not kept.



### **Tour includes:**

- Accommodation at selected hotels with daily breakfast  
*Check-in time at all hotels is 14:00 and check-out time at all hotels is 12.00.  
Early check-in and late check-out is subject to availability with surcharge.*
- Meals, drinks and other those mentioned in the itinerary
- Private air-conditioned vehicles for all tours and airport transfers.
- Private English-Speaking tour guides in each city of visit.
- Entrance fees to scenic spots as listed in the itinerary.
- **Domestic flights: Hanoi – Luang Prabang, Vientiane - Bangkok, Bangkok - Phuket (economy class)**
- All operation service charge and government tax.

### **Tour excludes:**

- Travel Insurance
- Entry visa stamping fees; Vietnam (\$25/pp), Laos (\$30/pp). Contact us for more info.
- International flight tickets from and to this region.
- Meals, drinks and other those mentioned in the itinerary.
- Laundry, telephone calls and expenditure of a personal nature.
- Tips and gratuities.
- Peak season surcharge if any

## IV. IMPORTANT INFORMATION

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### 1. Your private Tour Guide(s)



On arrival at each destination airport you will always be greeted punctually by your private tour guide who will tour with you on the following days.

All of our tour

guides in every destination are locals. Knowing the area well, they are good at guiding you around and telling background stories of the tour sites, as well as showing you the secret spots for best photos. If any change of itinerary is

needed for unexpected reasons, your private tour guides will be more than accommodating in suggesting alternatives to ensure that you always have a wonderful experience.

### 2. Your Private Vehicle & Licensed Driver



We will use the private car (s) for your tour. Here is the photo for your kind references, not exactly this one but similar. With our comfortable and safe private transportation, your tour will be more relaxing and less tiresome, keeping you in the best spirits to make the most out of your journey across Southeast Asia.

Your vehicle in each destination is air conditioned, insured, clean, and regularly maintained. Your private driver is licensed and always put your safety first.

### 3. Meals.



Normally Indochina Pioneer includes two meals each day during tour: Breakfast and Lunch. You will have the freedom to make your own dinner choice.

#### *Breakfast*

It is normally served at the hotel where you stay. Depending on the hotel, the breakfast would be in western style, local style, or a combination.

#### *Lunch*

Included lunches are usually set menu at handpicked local restaurant with comfortable dining environment where you can rest assure to taste the local flavor. All restaurants arranged by Indochina Pioneer are selected carefully and evaluated constantly based on customer feedback and our on-site inspection.

#### *Dinner*

Dinners will not be included in your meal plan unless necessary or you have that requirement. Enjoying the local food could be one of your best experiences in “tasty” Indochina area. This is why we provide you this flexibility of food choice. Your private guide will always give you good suggestions based on your preferences.

If you have certain food allergies or special requirements such as vegetarian food, let us know. We will do our best to accommodate your needs.

## V. SERVICE TERMS AND CONDITION

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### Booking & Payment

- A deposit of 30% of total invoice is required in order to confirm all our services.
- Balance of payment is due earlier than 45 days prior to your departure.
- Failure to pay by the due date may result in unexpected cancellation of the booking. Payment may be made by cash, telegraphic/electronic transfer or credit card (Visa, Master and American Express card).
- Except for the cash payment, any levied charges for the telegraphic/electronic transfer or any applied surcharges for credit card banking (3.0%) should be covered by the clients.
- Following full payment, final voucher of services and related documents will be forwarded by e-mail or fax to clients at a maximum of two weeks prior to your home departure.

### Cancellations

- Cancellations will be charged as follows:

- More than 60 days before arrival: no cancellation charge
- 14-60 days before arrival: 10% of the price
- 5-13 days before arrival: 50% of the price
- Less than 5 days before arrival: 100 % of the price

Please note that some suppliers (hotels, cruise companies and airlines) have cancellation policies that are different to Indochina Pioneer that we may have to enforce depending on the individual supplier contract.

#### Cancellation of Extra Services

For additional hotel nights and other extra services booked in connection with tour programs, cancellations will be charged as follows:

- More than 30 days prior to the service will be refunded in full
- 15 - 30 days in advance: 50% of the price;
- Less than 15 days in advance: 100% of the price. (Unless we can negotiate otherwise with the hotel)

Participation on any tour implies full acceptance of the above conditions by the Consumer.  
For any further information or inquiries, please feel free to email us at [info@indochinapioneer.com](mailto:info@indochinapioneer.com)